



Summary of Total Alpaca Fiber Collection - September 2018

Key Financial Data	2018	2017	2016	2015
Total Sale Value of Collected Fleece	45017	29215	74841	63048
Amount Remitted to Consignors	40905	24833	67001	53561
Amount Retained by ACOA	4112	4382	7380	9457
Collection Demographics	2018	2017	2016	2015
Total number of contributing farms	52	68	168	79
total number of collection farms	4	5	6	5
final number of grading sites	3	4	2	3
total weight of fleece baled for sale	6260	5931	14226	10346
total weight of fleece collected (unknown, est)	8400	8950	16775	12500
Number of Final Buyers	4	5	7	5
Largest Buyers percentage of total sales	36%	32%	31%	25%
Aggregate Fleece Information			2016	2015
White/BG	49%	50%	59%	46%
Fawn	35%	26%	29%	31%
Brown/BB	13%	13%	10%	11%
True Black	2%	3%	1%	3%
Grey	1%	8%	1%	9%
Breakdown by Grade/Weight	2018	2017	2016	2015
Grade 1a				3%
Grade 1b				6%
Grade 1	9%	7%	16%	
Grade 2 20.1-22 microns	14%	11%	22%	19%
Grade 3 22.1-24 micron	26%	25%	24%	26%
Grade 4 24.1-26 micron	21%	23%	20%	20%
Grade 5 26.1-30 micron	30%	27%	18%	26%
Price Range per pound by Grade (varies by color/length)	2018	2017	2016	2015
Grade 1a			\$19	\$30
Grade 1	\$8-19	\$8-19	\$19	\$19
Grade 2	\$5-8	\$6-8	\$6-8	\$6-8
Grade 3	\$4-10	\$4-5	\$5-7	\$5-6
Grade 4	\$3-10	\$3-4	\$3.50-4.45	\$3-6
Grade 5	\$1.76-10	\$1.76-2.36	\$1.75-2.36	\$1.75-2.36